## Why Hire me as your Estate Planning Attorney?

By: Richard A. Selinger, J.D., LL.M

## Two reasons:

**1.** Because you get:

large firm wisdom, knowledge, and expertise combined with small firm accessibility, availability, and fees

Lage firms attract the most discerning clients because they hire the smartest and most experienced attorneys from the top-rated law schools. With me as your estate planning attorney you get 20+ years of experience and a *Magna Cum Laude* law school graduate with an LL.M (graduate law school degree) in Estate Planning and Elder Law. Regardless of my academic credentials, I understand that no one cares how much you know until they know how much you care, and I care a lot. I am passionate about making sure my clients' estate plans work as they intend.

I am a solo practitioner. I don't care much for "ivory towers" or "silk stockings" and most people, I've found, don't care for having to pay for those amenities through higher fees. I'm down to earth and I tell it like it is. I answer my own phone and promptly respond to text messages and emails. I also make myself available weekends and evenings if that is more convenient for my clients. I understand that everyone is different, everyone has different needs and schedules, and everyone takes a different path on their estate planning journey.

**2.** But the most important reason to hire me as your estate planning attorney is because of my *Unique Relationship Based Estate Planning Process* that begins with in-depth client education and personalized counseling and continues long after the signing of the documents with an incorporated update and maintenance program that includes Trust funding services, follow-up counseling, and family meetings, to name a few.

This comprehensive approach is a <u>Relationship Based Estate Planning Process</u> that improves upon and corrects the shortcomings of the <u>Traditional Transactional Based Estate Planning Process</u>.

To learn more, I invite you to reach out and schedule a complimentary consultation.

If you have any Estate Planning questions or would like a comprehensive review of your situation, risks, and potential solutions, feel free to get in touch. My contact information is listed below:

Email: Richard@SelingerLawFirm.com
Web site: www.SelingerLawFirm.com
Telephone: (303) 442-4600

You can also schedule a 30 minute telephone call or Zoom conferencing call by clicking on the link to my <u>Calendar App</u> and selecting a time slot that is most convenient for you.